

## Macro and Socioeconomic Indicators

| GDP (millions of US\$)                                   | 2000       | 2001       | 2002       | 2003       | 2004       | 2005       | 2006       | 2007       | 2008       | 2009       | 2010       | 2011       |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| PIB (constant)   | 15,942     | 16,792     | 17,651     | 18,229     | 19,837     | 20,976     | 21,973     | 22,421     | 24,045     | 24,132     | 24,996     | 26,196     |
| PIB (current)  | 15,942     | 21,250     | 24,718     | 28,409     | 32,646     | 36,942     | 41,705     | 45,504     | 54,209     | 52,022     | 57,978     | 67,003     |
| <b>National Income (millions of US\$)</b>                |            |            |            |            |            |            |            |            |            |            |            |            |
| National Income (constant)                               | 28,379     | 29,174     | 30,500     | 31,421     | 34,067     | 37,788     | 40,805     | 41,858     | 46,215     | 44,345     | 47,305     |            |
| National Income (current)                                | 16,229     | 21,545     | 25,118     | 28,687     | 32,836     | 37,788     | 42,980     | 46,742     | 55,692     | 53,070     | 59,233     |            |
| <b>Agricultural Production</b>                           |            |            |            |            |            |            |            |            |            |            |            |            |
| AVA (millions of current \$)                             | 1,693      | 1,896      | 2,053      | 2,229      | 2,236      | 2,473      | 2,798      | 3,040      | 3,478      | 3,525      | 3,824      | 4,420      |
| AVA Share of GDP (%)                                     | 10.62      | 8.92       | 9.07       | 8.45       | 7.32       | 7.05       | 7.01       | 6.96       | 6.68       | 7.21       | 6.97       | 7.48       |
| <b>Annual Variation of the CPI (inflation)</b>           |            |            |            |            |            |            |            |            |            |            |            |            |
|  | 96.09      | 37.68      | 12.48      | 7.93       | 2.74       | 2.41       | 3.03       | 2.28       | 8.40       | 5.16       | 3.56       | 4.47       |
| <b>Population</b>  |            |            |            |            |            |            |            |            |            |            |            |            |
| Total Population   | 12,345,023 | 12,552,036 | 12,767,415 | 12,987,992 | 13,208,869 | 13,426,402 | 13,639,708 | 13,849,721 | 14,056,740 | 14,261,566 | 14,465,000 | 14,666,055 |
| Share of Women in the Total Population (%)               | 49.80      | 49.81      | 49.82      | 49.83      | 49.84      | 49.85      | 49.86      | 49.88      | 49.89      | 49.90      | 49.91      | 49.93      |
| Rural Population   | 4,900,974  | 4,900,315  | 4,900,134  | 4,899,071  | 4,895,207  | 4,887,210  | 4,874,832  | 4,858,482  | 4,838,330  | 4,814,705  | 4,793,267  |            |
| Rural Population as a Percentage of the Total Population | 39.70      | 39.04      | 38.38      | 37.72      | 37.06      | 36.40      | 35.74      | 35.08      | 34.42      | 33.76      | 33.14      |            |
| Rural Agricultural Employment (%)                        |            |            |            |            | 68.60      | 72.20      | 69.90      | 69.30      | 68.70      | 69.30      | 68.00      |            |
| <b>Poverty and Extreme Poverty (total and rural)</b>     |            |            |            |            |            |            |            |            |            |            |            |            |
| Poverty (%)  |            |            |            |            | 51.20      | 48.30      | 43.00      | 42.60      | 42.70      | 42.20      | 39.10      |            |
| Rural Poverty (%)  |            |            |            |            | 58.50      | 54.50      | 49.00      | 50.00      | 50.20      | 46.30      | 43.10      |            |
| Total Extreme Poverty (%)                                |            |            |            |            | 22.30      | 21.20      | 16.10      | 16.00      | 18.00      | 18.10      | 16.40      |            |
| Rural Extreme Poverty (%)                                |            |            |            |            | 30.50      | 29.20      | 22.50      | 23.00      | 25.60      | 23.30      | 20.80      |            |
| <b>GINI Coefficient</b>                                  |            |            |            |            |            |            |            |            |            |            |            |            |
| National   |            |            |            |            | 0.513      | 0.531      | 0.527      | 0.540      | 0.504      | 0.500      | 0.495      |            |
| Rural  |            |            |            |            | 0.431      | 0.468      | 0.481      | 0.484      | 0.458      | 0.438      | 0.420      |            |

Source: World Bank (WDI) except for national income, poverty and extreme poverty, Gini Coefficient taken from ECLAC (CEPALSTAT).

## Trade Indicators

| Top Agricultural Exports (2011)               | Share of Total Agricultural Exports (%) | Value (millions of US\$) |
|---|---|--------------------------|
| Bananas, including plantains, fresh or dried  | 30.41%                                  | 2,246.35                 |
| Crustaceans                                   | 15.93%                                  | 1,176.45                 |
| Prepared or preserved fish, fish eggs, caviar | 11.78%                                  | 870.25                   |
| Cut flowers, dried flowers for bouquets, etc. | 9.20%                                   | 679.90                   |
| Cocoa beans, whole or broken, raw or roasted  | 6.39%                                   | 471.65                   |

Source: IICA, based on data from the United Nations , COMTRADE.

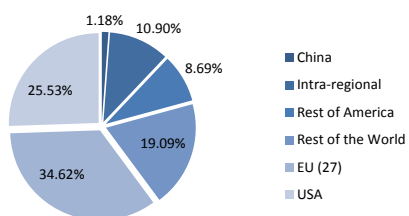
| Top Agricultural Imports (2011)                   | Share of Total Agricultural Imports (%) | Value (millions of US\$) |
|---|---|--------------------------|
| Fish, frozen, whole                               | 12.33%                                  | 275.29                   |
| Soya-bean oil-cake and other solid residues       | 11.34%                                  | 253.15                   |
| Wheat and meslin                                  | 9.89%                                   | 220.80                   |
| Maize (corn)                                      | 8.21%                                   | 183.25                   |
| Soya-bean oil, fractions, not chemically modified | 6.39%                                   | 142.78                   |

Source: IICA, based on data from the United Nations , COMTRADE.

| RCA of the Top Agricultural Exports           | 2000   | 2001  | 2002  | 2003   | 2004   | 2005  | 2006   | 2007  | 2008   | 2009   | 2010   | 2011   |
|---|--------|-------|-------|--------|--------|-------|--------|-------|--------|--------|--------|--------|
| Bananas, including plantains, fresh or dried  | 14.658 |       |       | 18.047 | 15.041 |       | 14.635 |       | 10.763 | 10.769 |        | 13.306 |
| Crustaceans                                   | 8.008  | 7.325 | 6.882 | 5.877  | 5.437  | 5.931 | 7.765  | 7.368 | 7.340  | 8.037  | 7.689  | 7.611  |
| Prepared or preserved fish, fish eggs, caviar | 8.467  | 8.084 | 7.244 | 5.732  | 5.873  | 5.934 | 5.466  | 5.580 | 6.776  | 6.247  | 5.039  | 5.558  |
| Cut flowers, dried flowers for bouquets, etc. | 8.298  | 9.540 | 9.600 | 9.141  | 9.027  | 9.105 | 8.198  | 8.152 | 7.825  | 9.378  | 10.039 | 9.137  |
| Cocoa beans, whole or broken, raw or roasted  | 10.423 |       | 9.551 |        | 17.928 |       |        |       | 12.798 | 12.459 |        |        |

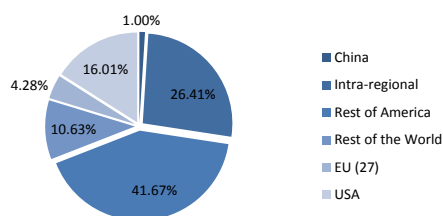
Source: IICA, based on data from the United Nations , COMTRADE.

**Agrifood - Top Export Partners**



Source: IICA, based on data from the United Nations , COMTRADE.

**Agrifood - Top Import Partners**



Source: IICA, based on data from the United Nations , COMTRADE.

|  | 2000     | 2001     | 2002     | 2003     | 2004     | 2005     | 2006     | 2007     | 2008     | 2009     | 2010     | 2011     |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Agricultural Trade Balance (US\$ millions)</b>                                    | 1,570.33 | 1,707.87 | 1,854.87 | 2,116.59 | 1,988.56 | 2,347.59 | 2,979.55 | 2,966.31 | 3,368.98 | 4,013.06 | 4,051.48 | 5,154.13 |
| <b>Share of Agricultural Exports as Percentage of the Total Exports of Goods (%)</b> | 40.02    | 47.33    | 48.86    | 45.96    | 36.14    | 32.22    | 30.61    | 30.27    | 27.82    | 39.87    | 33.63    | 33.06    |
| <b>Total Trade Openness Index</b>  | 51.86    | 47.11    | 46.41    | 44.26    | 47.38    | 52.73    | 59.56    | 60.14    | 68.62    | 55.66    | 65.68    | 69.60    |
| <b>Total Trade and Agricultural Openness Index</b>                                   | 135.16   | 141.92   | 149.60   | 154.04   | 156.93   | 162.20   | 171.98   | 177.23   | 199.25   | 199.79   | 201.67   | 217.66   |

Source: IICA, based on data from the United Nations , COMTRADE.

## Production Indicators

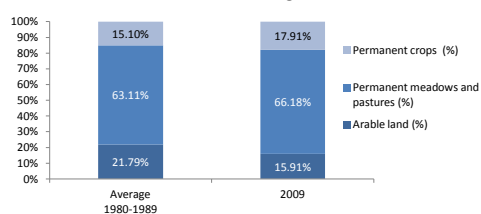
| <b>Agricultural Area</b>          | Promedio 1980-1989 | 2009     |
|-----------------------------------|--------------------|----------|
| Agricultural Area (km2)           | 72,747.0           | 75,340.0 |
| Agricultural Area per Capita (m2) | 8,099.1            | 5,282.7  |

Source: FAO, FAOSTAT.

| <b>Forests and Woodland and Forest Cover in relation to the Total Area</b> | 1990    | 2009    |
|--|---------|---------|
| Forests area (km2)   | 138,170 | 100,626 |
| Forest area in relation to Total Area (%)                                  | 49%     | 39%     |

Source: FAO, FAOSTAT.

**Distribution of the Total Agricultural Area**



| <b>Top Crops (Hectares)</b> | Average 2000-2010 | Share of Total Number of Hectares Harvested |
|-----------------------------|-------------------|---|
| Maize                       | 401,176.0         | 16.23%                                      |
| Rice, paddy                 | 373,840.7         | 15.13%                                      |
| Cocoa beans                 | 370,897.6         | 15.01%                                      |
| Bananas                     | 222,421.8         | 9.00%                                       |
| Coffee, green               | 213,981.5         | 8.66%                                       |

Source: IICA, based on data from FAO, FAOSTAT.

| <b>Agricultural Labor Productivity</b> | 2000     | 2001     | 2002     | 2003     | 2004     | 2005     | 2006     | 2007     | 2008     | 2009     | 2010     | 2011 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|------|
| AVA per worker (constant 2000 US\$)    | 1,399.55 | 1,437.44 | 1,508.69 | 1,587.64 | 1,613.20 | 1,734.79 | 1,820.47 | 1,898.87 | 2,005.31 | 2,039.94 | 2,040.23 |      |

Source: World Bank, WDI.

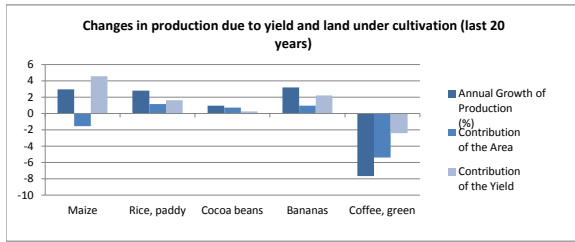
| <b>Economic Yield per Hectare (constant US\$)</b> | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| AVA Deflated / Hectare Harvested                  | 671.98 | 587.07 | 594.11 | 590.86 | 528.86 | 566.00 | 621.77 | 611.19 | 646.00 | 651.09 | 671.98 |      |

Source: IICA, based on data from FAO (FAOSTAT) and World Bank (WDI).

### Yield of Principal Crops based on Hectares Planted (tons per hectare)

| <b>Top Crops</b> | 1990-1995 | 2005-2010 |
|------------------|-----------|-----------|
| Maize            | 1.09      | 2.17      |
| Rice, paddy      | 3.32      | 4.14      |
| Cocoa beans      | 0.27      | 0.28      |
| Bananas          | 22.04     | 31.76     |
| Coffee, green    | 0.37      | 0.24      |

Source: IICA, based on data from FAO (FAOSTAT).



| Agricultural area irrigated in relation to the Total Agricultural Area | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010 | 2011 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|------|
| Irrigated Area (%)   | 10.72% | 11.11% | 11.55% | 11.93% | 11.69% | 11.73% | 12.09% | 12.41% | 12.63% | 12.74% |      |      |

Source: ECLAC, CEPALSTAT.

## Food Security Indicators

### Prevalence of Undernourishment

|  | 1995-1997 | 2006-2008 |
|--|-----------|-----------|
| Prevalence of Undernourishment (% of total population) | 16        | 15        |

Source: FAO, FAOSTAT.

| Net Food Exports                 | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net Food Exports (US\$ millions) | 1,473 | 1,551 | 1,637 | 1,909 | 1,757 | 2,105 | 2,641 | 2,711 | 3,028 | 3,650 | 3,649 | 4,764 |

Source: IICA, based on data from the United Nations , COMTRADE.

| Consumer Price Index (CPI) and Food CPI (base year 2005 = 100) | 2000  | 2001  | 2002  | 2003  | 2004  | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|--|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|
| CPI of Food  | 65.57 | 86.36 | 93.44 | 95.71 | 97.23 | 100.00 | 105.56 | 109.11 | 127.58 | 135.41 | 142.02 | 150.71 |
| CPI of Basic Basket  | 57.00 | 78.47 | 88.27 | 95.27 | 97.92 | 100.00 | 103.30 | 105.65 | 114.53 | 120.44 | 124.72 | 129.73 |

Source: ECLAC, CEPALSTAT.

### Domestic Food Supply per Capita (kg per year)

|                  | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| Vegetable oils   | 42.14  | 43.75  | 46.06  | 38.11  | 44.97  | 44.28  | 45.97  | 40.80  | 43.13  | 42.37  | 41.82  |      |
| Meat             | 39.92  | 43.97  | 45.19  | 46.16  | 45.53  | 45.11  | 51.17  | 56.46  | 58.17  | 56.22  | 54.76  |      |
| Cereals          | 194.75 | 176.54 | 217.49 | 212.21 | 264.69 | 237.53 | 244.24 | 275.21 | 223.51 | 227.85 | 268.46 |      |
| Fruits           | 286.23 | 312.23 | 212.75 | 232.57 | 208.35 | 192.65 | 172.26 | 139.14 | 180.47 | 218.85 | 281.31 |      |
| Vegetables       | 24.17  | 18.22  | 20.24  | 18.11  | 26.70  | 26.72  | 25.86  | 26.30  | 28.23  | 32.53  | 31.69  |      |
| Milk             | 163.28 | 194.37 | 352.39 | 333.16 | 363.38 | 341.03 | 380.39 |        | 379.56 | 367.24 | 395.16 |      |
| Roots and tubers | 24.37  | 41.09  | 45.58  | 36.06  | 37.89  |        | 31.73  | 27.06  | 26.50  | 24.87  |        |      |

Source: IICA, based on data from the United Nations (COMTRADE), FAO (FAOSTAT) and World Bank (WDI).

### Share of Imports in the Domestic Food Supply (%)

|                  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011 |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| Vegetable oils   | 15.14 | 12.78 | 11.28 | 16.08 | 16.86 | 15.87 | 19.89 | 19.29 | 21.17 | 21.51 | 23.84 |      |
| Meat             | 0.12  | 0.31  | 0.45  | 0.56  | 0.53  | 0.71  | 0.58  | 0.57  | 0.83  | 0.59  | 0.94  |      |
| Cereals          | 24.02 | 29.66 | 28.29 | 27.83 | 26.58 | 28.82 | 32.84 | 29.00 | 27.84 | 27.77 | 30.17 |      |
| Fruits           | 0.77  | 1.31  | 2.52  | 2.22  | 2.32  | 2.50  | 2.69  | 3.76  | 3.98  | 2.94  | 2.75  |      |
| Vegetables       | 2.56  | 2.20  | 7.86  | 5.35  | 4.89  | 5.40  | 4.90  | 3.83  | 14.66 | 20.73 | 19.60 |      |
| Milk             | 0.00  | 0.01  | 0.00  | 0.00  | 0.00  | 0.00  | 0.00  |       | 0.00  | 0.00  | 0.00  |      |
| Roots and tubers | 1.00  | 0.01  | 0.05  | 0.02  | 0.00  |       | 0.03  | 0.01  | 1.27  | 0.03  |       |      |

Source: IICA, based on data from the United Nations (COMTRADE) and FAO (FAOSTAT).

### Share of Imports in the Domestic Caloric Supply (%)

|                        | 2000  | 2001  | 2002  | 2003  | 2004  | 2005 | 2006  | 2007 | 2008  | 2009  | 2010 | 2011 |
|------------------------|-------|-------|-------|-------|-------|------|-------|------|-------|-------|------|------|
| Caloric Dependence (%) | 15.26 | 16.01 | 15.65 | 16.68 | 17.22 |      | 20.61 |      | 18.17 | 18.16 |      |      |

Source: IICA, based on data from the United Nations (COMTRADE) and FAO (FAOSTAT).

### International Monetary Reserves Measured in Months of Food Imports

|                        | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|
| Months of Food Imports | 53.9 | 34.4 | 24.5 | 26.9 | 29.1 | 40.3 | 33.5 | 44.9 | 37.4 | 38.8 | 21.9 | 21   |

Source: IICA, based on data from the United Nations (COMTRADE) y World Bank (WDI).

|                                      | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Agricultural Deflator / GDP Deflator | 100.0 | 85.4  | 79.3  | 73.2  | 68.3  | 65.4  | 65.4  | 63.8  | 62.3  | 65.1  | 65.8  | 65.8  |
| Agricultural Deflator                | 100.0 | 108.1 | 111.0 | 114.2 | 112.3 | 115.3 | 124.0 | 129.5 | 140.6 | 140.4 | 152.6 | 168.3 |
| GDP Deflator                         | 100.0 | 126.5 | 140.0 | 155.9 | 164.6 | 176.1 | 189.8 | 203.0 | 225.5 | 215.6 | 232.0 | 255.8 |

Source: IICA, based on data from World Bank, WDI.

|  | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| AVA Deflator Adjusted by GDP Deflator (millions of US\$) | 1,693.5 | 1,498.6 | 1,466.1 | 1,430.4 | 1,358.8 | 1,404.4 | 1,474.0 | 1,497.8 | 1,542.8 | 1,635.0 | 1,648.7 | 1,728 |

Source: IICA, based on data from World Bank, WDI.

### External Terms of Trade (ETT) for Agriculture (2005=100)

|         | 2000  | 2001  | 2002  | 2003  | 2004  | 2005   | 2006   | 2007  | 2008  | 2009   | 2010   | 2011  |
|---------|-------|-------|-------|-------|-------|--------|--------|-------|-------|--------|--------|-------|
| ETT Agr | 93.61 | 83.07 | 95.05 | 99.36 | 98.61 | 100.00 | 103.81 | 93.06 | 85.59 | 102.56 | 105.63 | 94.72 |

Source: IICA, based on data from the United Nations, COMTRADE.

### External Terms of Trade (2005=100)

|                                       | 2000 | 2001 | 2002 | 2003 | 2004 | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  |
|---------------------------------------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Terms of trade for goods and services | 96.5 | 84.7 | 87.3 | 89.3 | 90.0 | 100.0 | 107.5 | 110.2 | 120.2 | 107.2 | 116.8 | 128.1 |

Source: World Bank, WDI.