

**PRIVATE SECTOR DIALOGUE**

***“PROMOTING AGRI-BUSINESS WITHIN THE AMERICAS”***

**HELD WITHIN THE CONTEXT OF**

**JAMAICA 2009**

**WEEK OF AGRICULTURE AND RURAL LIFE**

***“BUILDING CAPACITY FOR ENHANCING FOOD SECURITY”***

October 28, 2009

Compiled by:

Dr. Keith Amiel, Caribbean Agri-business Association

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Ms. Shauna Brandon, IICA, Jamaica

Ms. Stacy Rose, Ministry of Agriculture and Fisheries, Jamaica

## 1.0 Background

Upon the request of the private sector in Jamaica, the Ministry of Agriculture and Fisheries decided to host a Private Sector Dialogue within the context of *Jamaica 2009- Agriculture and Rural Life within the Americas*. This Dialogue aimed to give this sector an opportunity to interface with the Ministers of Agriculture in the Hemisphere in putting forward policy recommendations and initiatives in three specific areas which are critical to the development of the agricultural and agribusiness sectors.

Mr. Earl Jarrett, Managing Director of the Jamaica National Building Society led this process with support from the Caribbean Agri-Business Association, Inter-American Institute for Cooperation on Agriculture's Agri Business Directorate, CARICOM Secretariat and Ministry of Agriculture and Fisheries in Jamaica.

The Dialogue was divided into two phases, one at the FAO's Caribbean Agri-Food Value Chain Upgrading Strategy and Action Planning Workshop in Barbados on October 15, 2009, and the other, at the Holiday Inn Sunspree Resort Hotel in Jamaica on October 27, 2009.

The session at the workshop in Barbados, whose participants were mainly drawn from farmers' organization and the private sector for six (6) value chains from six (6) Caribbean countries, focused on policy recommendations for value chain development in the Region based on challenges highlighted by participants during the workshop.

The Workshop in Jamaica focused on three (3) areas:

- ❖ Research and Development, Innovation and Technology Transfer;
- ❖ Finance, Credit and Risk Management; and
- ❖ Enhanced Marketing of Agri-business within the framework of Regional Trade Agreements.

Workshop resource persons were drawn from Jamaica, Brazil, Trinidad and Tobago, Chile, Mexico, Canada, United States, Costa Rica and made presentations on the aforementioned areas (see Appendix I for the Agenda). Other participants were drawn from St. Lucia, Dominica, Barbados and Trinidad and Tobago. Some of these participants represented regional and sub-regional farmer/producer groups/agribusiness groups such as the Caribbean Agri-Business Association, Caribbean Farmers' Association, Trinidad Agri-business Association, Windward Islands Farmers Association, etc (see participant list).

Outputs from these workshops are summarized in this report and led to the crafting of the draft Declaration (see Appendix II) which was presented by Mr. Earl Jarrett to the Ministers of Agriculture at the 5<sup>th</sup> Hemispheric Ministerial Meeting.

## **2.0 Importance of Agriculture**

The Private sector participants present at the meetings highlighted the importance of agriculture and agri business as a:

- Critical pillar for national development and food security, and in this regard the Private Sector is committed to greater levels of development of this key sector.
- Builder of capacity and sustaining rural livelihood systems.
- Means of improving the quality of life, increasing jobs based on improvements in facilities, and improving Health and Housing in rural communities.
- Collaborator between the Public and Private sector which is critical to the development of a vibrant Agribusiness sector.

## **3.0 Research & Development, Innovation, and Technology Transfer**

Participants put forward proposals for consideration by Ministers as follows:

- Review the support given to national and regional Agricultural Research Institutes and the method of integrating their activities for greater efficiency and relevance to the needs and requirements of the Private Sector.
- Facilitate and forge strategic partnerships with Research Institutions in the Latin America (for example, EMBRAPA, FIOCRUZ, Centre for Biodiversity in the Amazon) to enhance the technical capacity of the Caribbean.
- Recognize the value of the rich biodiversity of our member countries and advance initiatives to catalogue, register and preserve these assets, and implement the national legislative frameworks to ensure long-term benefits to the region.
- Support the increased establishment and development of Agricultural Colleges and Centres of Excellence in the Caribbean and incorporate Agriculture into the Educational Curriculum of schools at every level.
- Enhance the profile of the agribusiness sector by initiating programmes which promote the financial viability and attractiveness of the sector as a profession.
- Facilitate the establishment of a database of opportunities within agriculture and agribusiness to attract investment.
- Create incentives for investors in Agricultural Research which could include tax credits and other fiscal stimuli.

#### **4.0 Finance, Credit, and Risk Management**

In order to ensure greater flow of capital into the Agricultural Sector, the private sector called for Ministers for support in the following areas:

- i. Develop and implement a clear policy and plan that recognizes the multi-sectoral role of agriculture and agribusiness in national development.
- ii. Land availability and use, including an accelerated land titling process.
- iii. Provide adequate infrastructure, in particular, road and water management, and other information communication technologies.
- iv. Provide greater access to reasonable cost of financing by considering the establishment of a Hemispheric Fund to provide Credit Guarantees for financial institutions and to provide funding for rehabilitation after natural disasters.
- v. Strengthen risk mitigation mechanisms, including crop and livestock insurance at the national level.
- vi. Strengthen the legislative and enforcement mechanisms to combat Praedial Larceny.
- vii. Implement policies that will transform small and subsistence farming into Industrial Farming Enterprises by encouraging clustering and value chain programmes leading to the development Industrial Farms.
- viii. Facilitating the introduction of more innovative financial methods such as the factoring of farmers receivables and greater equity investment.

#### **5.0 Enhanced Marketing of Agri-Produce within the Framework of Trade Agreements**

The private sector highlighted that significant efforts have been made to negotiate various trade agreement that have not been fully exploited by member countries. They called on Governments to implement programmes and mechanisms to fully exploit the opportunities created by these trade agreements.

They further expressed that the Caribbean does not have the capacity to respond to the economic challenges of the trade agreements, primarily, the European Economic Partnership Agreement (EPA). It was therefore recommended that Government support private sector in conducting Needs Assessments and developing an implementation framework to facilitate the full exploitation of opportunities available under EU EPA and subsequent agreements.

With respect to EU EPA, they recognized the inadequacy of finances required to effectively take advantage of the trade opportunities within the agreement. They urged

their respective Governments to pursue further negotiations in order to secure the required level of financing<sup>1</sup>.

Additionally, they requested that Government collaborate with private sector in the establishment of a mechanism for data collection and monitoring indicators for measuring the socio-economic impact of the EU EPA at the five-year review period. To this end, the private sector committed to encouraging the generation and sharing of information by farmers and all other actors in the value chain.

Upon recognition of the importance of value addition in taking advantage of international markets made available to the Member States through regional trade agreements, the private sector called for the following:

- Policy and legislative frameworks that are conducive to value chain development for our commodities.
- A supportive institutional framework in which the necessary human resources exist to provide required technical assistance and support to actors along the value chain;
- Assistance with Industry Studies to target priority commodities identified through consultation with all value chain actors in the countries.
- Establishment of industry development funds to support development and growth of targeted industries.
- Capacity building of producer organizations to enable us to lead and coordinate activities that will build the value chain in our respective territories and the region in general.
- State collaboration with the private sector in the financing of relevant infrastructure to support value chain development in respective countries.
- State to play a greater role in guiding and coordinating donor activities to minimize overlap and duplication of efforts, thereby ensuring that scarce resources are used optimally.

The private sector also called on Ministers for assistance in meeting international sanitary and phytosanitary standards to access markets regionally and internationally and remove barriers to trade to facilitate entry of goods into regional and international markets.

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<sup>1</sup> Funds have already been allocated under the Regional European Development Fund (CARIFORUM)

In order to fully take advantage of regional and international markets, the private sector also called on Ministers to:

- Review the relevance and role of commodity boards in the context of a globalized world.
- Strengthen market intelligence network
- Establish a Hemispheric Agricultural Development Fund to support agricultural and agribusiness development.
- Improve the institutional capacity to take advantage of opportunities created by trade agreements.

## **6.0 Follow-Up and Implementation**

The private sector expressed the desire to see this forum being a permanent feature of the Hemispheric Ministerial Meetings and urged IICA to develop the appropriate mechanism for accommodating this request.

Consistent with the mandate given to CABA by the Ministers at COTED, CABA proposed to coordinate dialogue and work with Governments on the implementation of the requests and recommendations above. Towards this end, CABA is in the process of improving its capacity to execute the same by way of an alliance with lead Agencies and respective Member Countries.

# AGENDA

## WEEK OF AGRICULTURE AND RURAL LIFE

### *Private Sector Dialogue: Promoting Agri-business Within the Americas*

Holiday Inn, Montego Bay  
Jamaica

October 27, 2009

*“Building Capacity for Enhancing Food Security and Rural Life in the  
Americas”*

## Objectives

Food and agricultural systems are increasingly more market-driven, with greater emphasis on input markets and growth of post-production enterprises. The changes in agri-food systems have significant implications for growth, poverty, and food security. While these developments may encourage productivity and product quality improvements, and competitiveness, the resulting benefits are not enjoyed by all. Changes in agri-food systems pose special risks for smallholder farmers, traders, processors, wholesale markets and retailers, consumers, particularly those in the rural space.

The role of the private sector in expanding economic opportunities and development in the sector through collaborative action is important. In this context, the objectives of this dialogue are to:

- 1. Discuss opportunities and constraints within three selected areas,<sup>2</sup> essential to wider-scale growth and development in the food and agricultural systems**
- 2. Identify key policy and programme options for addressing these constraints and opportunities through private sector, public sector, and public-private partnership interventions**

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<sup>2</sup> Finance, Credit, and Risk management; regional trade agreements & marketing; and research and technology transfer.

Tuesday October 27, 2009

09:30-10:00

Welcome and Opening Remarks:

**Dr the Honourable Christopher Tufton**, Minister of Agriculture & Fisheries, Jamaica

**Dr. Chelston Brathwaite**, Director General, Inter-American Institute for Cooperation on Agriculture (IICA)

**H.E. Irwin Larocque**; Assistant Secretary General, Trade and Economic Integration, CARICOM Secretariat

**Chair: Mr. Earl Jarrett C.D.**, General Manager, Jamaica National Building Society (JNBS)

#### SESSION I

10:00-11:30

**Chair: Jeanette Sutherland, CARICOM Secretariat**

#### **SESSION I: Research & Development, Innovation, and Technology Transfer (with special focus on the needs of Caribbean countries)**

Research and Development drives innovation in Agriculture and Agribusiness. The Caribbean Region has underperformed in the area of research and innovation. If the Region is to compete effectively in regional and global markets, it must be able to respond to the increasingly rapid changes in the agro-food system. Building sustainable capacity with respect to increased productivity, food safety, quality, product development, and marketing are crucial in this regard. During this session, the intent is identify:

- Is it more feasible for Caribbean countries to invest in technology innovation or adaptation?
- The most appropriate technology transfer model/s for agro-innovation development in the Caribbean?
- Critical success factors of such model/s?
- What are effective mechanisms to promote technical cooperation between Latin America and the Caribbean and among research institutions within the Caribbean?

- How to foster an integrated approach between formal and informal knowledge/technology systems to establish effective linkages with smaller-scale producers/processors whereby they actively participate in agricultural technology innovation efforts?

10:00-10:15      **Position Paper**  
**Dr. Audia Barnett, Scientific Research Council**

10:15-11:00      **Case Studies:**  
 Dr. Amauri Buso, **EMBRAPA** (Brazilian Agricultural Research Corporation)  
 Dr. Wendy Lee Yeun, Trinidad and Tobago  
 Sr. Jose Miguel Stegmeier, Chilean Agricultural Society

11:00-11:30      General Discussion and Comments On the Way Forward (focusing on policy and programme interventions by Governments and Donors)

11:30-11:45      **COFFEE BREAK**

11:45-13:00      **SESSION II: Finance, Credit, and Risk Management**  
**Chair: Mr. Earl Jarrett, JNBS**

Rural finance is widely acknowledged as a catalyst to rural development. Yet, due to the lack of capacity and structures to adequately deal with both the business and financial system risks, this catalytic role has not been fully realized. Millions of dollars, in the past, have been channeled through rural finance, especially agricultural credit, and yet rural communities have little to show for it. Donors, governments and bankers became disillusioned with the results. Today there is renewed interest to learn from the past and experiment for the future to meet the seemingly elusive goal of increasing rural farm and non-farm investment and assets through the ready access of appropriate and sustainable financial services to all households. In addition, rural finance has begun to be seen in a broader spectrum than agricultural and farm credit and is now being defined as farm credit and non-farm credit, savings, insurance, transfers, clearing, equity finance, etc.

During this session, some of the issues to be addressed include:

- What are key lessons learned from past attempts at using rural finance in promoting agricultural and rural development?
- What are some best practices/models to deliver required credit to agricultural and agribusiness enterprises, particularly those in rural spaces?
- What are some of the innovative and affordable risk mitigation instruments that would allow investment opportunities to become more attractive?
- What are the required policy instruments that should be proposed to support financial institutions to reorganize and restructure their operations to develop better access to credit?
- What mechanisms can be developed between Latin American and the Caribbean to promote cross border finance and instruments for risk mitigation?

11:45-12:00	Position Paper  Mr. Jeffrey Hall, Jamaica Producers
12:00-12:30	Case Studies:  Dr. Oscar Luzuriaga, Latin American Agribusiness Development Corporation- Examples of Financing Small Agribusinesses  Mr. Martin Gooch, George Morris Centre, Canada- Enhancing Food Security in the Americas: View from Canada
12:30-13:00	General Discussion and Comments On the Way Forward (focusing on policy and programme interventions by Governments and Donors)
<b>13:00-14:00</b>	<b>LUNCH</b>
<b>14:00-16:00</b>	<b>SESSION III</b>  <b>Chair: Miguel Garcia, IICA</b>
<b>SESSION III: Enhanced Marketing of Agri-produce within the framework of Regional Trade Agreements</b>	
Within recent years, regional trade in Latin America and the Caribbean has contracted sharply.	

Similar to elsewhere, the decline in trade in the region results from a breakdown in global demand, an increase in market protectionism, and the drying up of trade finance. Latin American and Caribbean countries are party to more Regional Trade Agreements (RTAs) than any other developing regions. During this session, an overview of selected RTAs will be presented to provide a better understanding of the opportunities they offer. Some of the issues to be addressed include:

- How can countries in the region capitalize on the benefits available within these RTAs? Emphasis will be placed on collaboration between Latin America and Caribbean in taking advantage of RTAs.
- Further, how can countries, individually or collectively, take advantage of these RTAs to enhance their marketing of products, given some of the unique branding opportunities available to Latin America and the Caribbean?
- How can these RTAs be used to foster market-oriented cross-border supply chain development?
- What are some critical success elements to ensure that these cross-border supply chains stimulate local agro-industry, employment generation, local food production, value addition to products, technology transfer, improved food safety and nutrition?

14:00-14:15	<p><b>Position Paper</b></p> <p>Mr. Nigel Durant, Office of Trade and Negotiations, CARICOM Secretariat</p>
14:15-15:30	<p><b>Case Studies</b></p> <ul style="list-style-type: none"> <li>• Dr. Sergio Navas, Camara de Exportadores de Costa Rica- Impact of CAFTA on Private sector in Central America</li> <li>• Dr. Amy Angel, Fundación Salvadoreña para el Desarrollo Económico y Social- CAFTA: Consequences for Central American Agriculture</li> <li>• Mr. Ian Passard, Experience of Jamaica Broilers Group with Caribbean Basin Initiative</li> <li>• Dr. Felix Roberto Carvallo, Fondo de Inversion de Capital en Agronegocios, Mexico</li> </ul>
15:30-16:00	<p>General Discussion and Comments On the Way Forward (focusing on policy and programme interventions by Governments and Donors)</p>
16:00-16:15	<p><b>Wrap Up</b></p> <p><b>Mr. Earl Jarrett</b></p>
16:15-16:30	<p><b>Closing remarks, Dr. Marc Panton, Ministry of Agriculture and Fisheries</b></p>

**PRIVATE SECTOR DECLARATION OF THE AMERICAS**

**Private Sector Dialogue: Promoting Agri-Business Within The Americas**

SIGNED

On this, the twenty-seventh day of October, in the year Two Thousand and Nine

ON BEHALF OF

The Private Sector Representatives inclusive of farmers of the Democratic Countries of the Americas at the inaugural Private Sector Dialogue of the 5<sup>th</sup> Hemispheric Ministerial and 15<sup>th</sup> Regular Inter-American Board of Agriculture Meetings

HELD ON

October 27 in the year 2009

In

Montego Bay, Jamaica

.....  
Mr. Earl Jarrett

## **Preamble**

We, the Private Sector Representatives, inclusive of farmers, of the Democratic Countries of the Americas, guided by a spirit of cooperation, integration and solidarity, have gathered in Montego Bay, Jamaica for the inaugural Private Sector Dialogue of the 5<sup>th</sup> Hemispheric Ministerial Meeting and 15<sup>th</sup> Regular Inter-American Board of Agriculture Meeting, to discuss the challenges to Agricultural Development in the Hemisphere.

We recognise that:

- I. Agriculture and Agri-business are critical pillars for national development and food security and, in this regard, the Private Sector is committed to greater levels of development of these key sectors.
- II. Agriculture is important for building capacity and improving the quality of life in rural communities.
- III. Collaboration between the Public and Private sectors is critical to the development of a vibrant Agri-business sector.

In consideration of the foregoing, the Private Sector submits the following as three priority areas of focus to be addressed:

- i. Research and Development, Innovation and Technology Transfer
- ii. Finance, Credit and Risk Management
- iii. Enhanced Marketing of Agri-business within the framework of Regional Trade Agreements

## **Research & Development, Innovation, and Technology Transfer**

Ministers are encouraged to:

- i. Review the support given to national and regional Agricultural Research Institutes and the methods of integrating their activities for greater efficiency and relevance to the needs and requirements of the Private Sector.
- ii. Facilitate and forge strategic partnerships with Research Institutions across the Hemisphere to enhance their technical capacity.
- iii. Recognize the value of the rich biodiversity of our member countries, advance initiatives to catalogue, register and preserve these assets, and implement the legislative framework to ensure long-term benefits to the region.
- iv. Support the increased establishment and development of Agricultural Colleges and Centres of Excellence in the Hemisphere, and incorporate Agriculture into the Educational Curriculum at every level.

- v. Enhance the profile of the Agri-business sector by initiating programmes which promote the financial viability and attractiveness of the sector as a profession.
- vi. Facilitate the establishment of an effective information system along the Agri-business chain including a database of opportunities within the sector to attract investment.
- vii. Create incentives for investors in Agricultural Research which could include tax credits and other fiscal stimuli.

### **Finance, Credit, and Risk Management**

In order to ensure greater flow of capital into the Agricultural Sector, Ministers are being requested to support the Private Sector in the following ways:

- ix. Develop and implement a clear policy and plan that recognizes the multi-sectoral role of Agriculture and Agri-business in national development.
- x. Ensure land availability and effective utilization including an accelerated land titling process.
- xi. Provision of adequate infrastructure, in particular, road and water systems, utilities, and other Information Communication Technologies.
- xii. Provide greater access to financing at a reasonable cost by considering the establishment of a Hemispheric Fund to provide Credit Guarantees for financial institutions, and to provide funding for rehabilitation after natural disasters.
- xiii. Strengthen risk mitigation mechanisms, including crop, livestock forestry and fisheries insurance at the national level.
- xiv. Strengthen the legislative and enforcement mechanisms to combat Praedial Larceny.
- xv. Implement policies that will transform small and subsistence farming into Industrial Farming Enterprises by encouraging clustering and value chain programmes leading to the development of Industrial Farms.
- xvi. Facilitate the introduction of more innovative financial methods such as the factoring of farmers receivables and greater equity participation.

### **Enhanced Marketing of Agri-Produce within the Framework of Trade Agreements**

Recognizing that significant efforts have been made to negotiate various trade agreements, the Private Sector in the Hemisphere urges Governments to implement programmes and mechanisms to fully exploit the opportunities created by trade agreements.

We call on the Ministers to:

- i. Review the relevance and role of Commodity Boards in the context of a globalised world.

- ii. Establish a Hemispheric Agricultural Development Fund to support Agricultural and Agri-business development.
- iii. Improve the institutional capacity and coordinating mechanism of organisations involved in trade facilitation to ensure effective exploitation of opportunities created by trade agreements.

## **Conclusion**

The Private Sector thanks the Ministers for this opportunity to participate in this Hemispheric Ministerial Meeting and we trust that our recommendations will be duly considered as we seek to forge an alliance for the further development of the Agriculture/Agri-business sector in the Hemisphere. We look forward to continued interaction in the form of the Private Sector Dialogue being a permanent feature of the Hemispheric Ministerial Meetings.

**List of Attendees**  
**Private Sector Dialogue**  
**Building Capacity for Enhancing Food Security & Rural Life in the Americas**  
**Holiday Inn Sunspree Resort, Montego Bay**  
**Tuesday, October 27, 2009**

<b>Name of Attendees</b>	<b>Name of Company</b>
Mr. Ian Fulton	Advanced Farms
Mr. Joseph Wray	AFB
Ms Jacqueline Rawlins	Agricultural Development Bank
Mr. Winfield Murray	All Island Bee Farmers Association
Ms Monique French	Bank of Nova Scotia Jamaica Limited
Ms Idelle Brown	Belle Tropicals Limited
Mr. Sergio Navas	Camara de Exportadores de Costa Rica (CADEXCO)
Mr. Vernon Douglas	Caribbean Agri Business Association
Ms Bernadette Ambrose	Caribbean Agri-business Association (CABA)
Mr. Sean Black	Caribbean Agri-business Association (CABA)
Mr. Dennis Crawford	Caribbean Agri-business Association (CABA)
Ms Keeley Holder	Caribbean Agricultural Farmers Association/Grower, Barbados
Dr. Arlington Chesney	Caribbean Agricultural Research and Development Institute
Dr. Keith Amiel	Caribbean Broilers Group/Caribbean Agri Business Association
Mr. Luther St. Ville	Caribbean Development Bank
Anthony Maragh	Caribbean Financial Services
Mr. Irwin LaRocque	CARICOM Secretariat
Ms Donette Perkins	CARICOM Secretariat
Ms Jeanette Sutherland	CARICOM Secretariat
Mr. Nigel Durrant	CARICOM Secretariat
Dr. Vincent Little	CARICOM Secretariat
Mr. Chris Brown	CARICOM Secretariat
Mr. Dwayne Gazmer	CARICOM Youth Ambassador
Ms Anana Jamill	CFF Limited
Ms Wendy Lee-Yuen	Consultant
Mr. Steven Sykes	Continental Baking Company Limited
Mr. Butch Hendrickson	Continental Baking Company Limited
Mr. Calvin C. Brown	CSME Network
Nr. Neun Haujorg	CTA
Dr. Cecile la Grenade	De la Grenade Industries Ltd
Ms Jennifer Aird	Dominica Chamber of Commerce/Caribbean Agri Business Association
Mr. Jose Amauri Buso	EMBRAPA, Brazil
Ms Valerie Crawford	EXIM Bank, Jamaica
Mr. Robert Best	FAO Regional Food Security Project
Mr. Felix Carvallo	Fondo De Capitalizacion E Inversion Del Sector Rural, Mexico
Mr. Cuthbert Phillips	St. Lucia Hotel and Tourism Association

<b>Name of Attendees</b>	<b>Name of Company</b>
Mr. Carlos Jara	IICA
Mr. Ena Harvey	IICA
Mr. Sergio Pachecos	IICA
Mr. Frank Lam	IICA
C. Ceirro	IICA
Dr. Chelston Brathwaite	IICA
T. Morning	IICA
Mr. Enrique Alarcon	IICA
Ms Keisha Johnson	IICA
Dr. Vincent Little	IICA/CARICOM
Mr. Marlon Tingling	Irie Fm
Senator Norman Grant	Jamaica Agricultural Society/CAFAN
Mr. Ian Parsard	Jamaica Broilers Group
Nessa Hodara	Jamaica Drip Irrigation Ltd.
Shalom Hodara	Jamaica Drip Irrigation Ltd.
Mr. Glenis A. Rose	Jamaica Information Service
B. Miller	Jamaica Information Service
Earl Jarret	Jamaica National Building Society
Ms Marie Stewart	Jamaica National Building Society
Mrs. Angella Bardorwell	Jamaica Pig Farmers Association
Mr Jeffrey Hall	Jamaica Producers
Mrs. Stephanie Hutchinson-French	Jamaica Social investment Fund
Mr. A. Williams	JPFA
Mrs. Stephanie lem-Lue	MALMAR - Trinidad & Tobago
Mr. Fernando Tuloaga	Mexico/ASERCA
Mr. Micheal I. King	Ministry of Agriculture - Barbados
Mr. Karl Hyatt	Ministry of Agriculture and Fisheries
Mr. Patrick Lawrence	Ministry of Agriculture and Fisheries
Mr. Sandor Pike	Ministry of Agriculture and Fisheries
Minister Christopher Tufton	Ministry of Agriculture and Fisheries
Ms Nicola Hosine	Ministry of Agriculture and Fisheries
Mrs. Paula Ramsay-Stimpson	Ministry of Agriculture and Fisheries
Mr. Derrick Deslandes	Ministry of Agriculture and Fisheries
Ms Everette Barton	Ministry of Agriculture and Fisheries
Mrs. Velma Crosby-Kamaka	Ministry of Agriculture and Fisheries
Mr. Fabian Wright	Ministry of Agriculture and Fisheries
Ms Stacy Rose	Ministry of Agriculture and Fisheries
Mr. Sylburn Thomas	Ministry of Agriculture and Fisheries - ED
Dr. Marcia Blair	Ministry of Agriculture and Fisheries- R&D
Mr. Paul Scott	Mussons
Mr. Michael Subratie	Mussons Jamaica Ltd.
Mr. Roserg Brooks	National Commercial Bank
Mr Domingo Viyella	Newport Fersan
Mr. Dennis Valdez	Newport-Fersan (Ja.) Limited
Mr. Norman W. Wriqth	Perishables Jamaica Ltd.

<b>Name of Attendees</b>	<b>Name of Company</b>
Mr. Ernest Grant	Rainforest Seafood
Dra. Amy Angel	Salvadoran Foundation for Economic and Social Development
Mr. Milton Murdock	Santoy Farmers Co-operative
Dr. Audia Barnett	Scientific Research Council
Mr. José Miguel Stegmeier	Sociedad Nacional de Agricultura
Mr. Mohan Jagarine	Spur Tree Spices
Mrs. Claudia Thompson Roache	St. Thomas Co-operative Credit Union
Mr. Vanavah Edwards	Strategic Marketing
Deborah Blackwood	Strategic Marketing
Mr. Christopher Thomas	The Gleaner
Stewart	Trinidad and Tobago Agribusiness Association
Mr. Errol Ritchie	Tropic Products
Mr. Darwin Telemaque	Tropical Farm* Product Limited
Professor Carlton Davis	University of Florida
Mr. Ken Lyvers	USAID
Mr. Courtland Grant	USDA
Mr. Martin Gooch	Value Chain Management Centre
Mr. Andrew Morales	West Best Foods
Ms. Rufina Paul	Windward Islands Farmers Association (St. Lucia)